

# **Our Offer for Full Service Leasing**

Dear Sirs, we are pleased to present to your attention our preferential offers for brand new cars, as follows:

		Make:	Dacia	Renault	Opel	Peugeot	Skoda	Skoda		
		Model:	Sandero	Clio	Mokka	3008	Octavia	Superb		
		Service levels:	Monthly installment:							
36 months	90 000 km	Basic level:	223 €	221€	383 €	469 €	326 €	407 €		
		Premium level:	266 €	259 €	437 €	529 €	381 €	462 €		
		Exclusive level:	289 €	282 €	460 €	552 €	404 €	485 €		
48 months	120 000 km	Basic level:	196 €	192 €	332 €	417 €	288 €	360 €		
		Premium level:	241 €	232 €	391€	489 €	342 €	414 €		
		Exclusive level:	264 €	255 €	413 €	512 €	365 €	436 €		
60 months	150 000 km	Basic level:	179 €	171 €	312 €	387 €	272 €	334 €		
		Premium level:	218 €	209 €	366 €	458 €	324 €	390 €		
		Exclusive level:	240 €	231 €	389 €	480 €	347 €	413 €		

Make:	Dacia	Renault	Opel	Peugeot	Skoda	Skoda
Model:	Sandero	Clio	Mokka	3008	Octavia	Superb
Details:	1.0 TCe Start & Stop MT 90 PS	1.0 Life Sce MT 65 PS	GS Line 1.2 Start&Stop AT 130 PS	ALLURE PACK 1.2 PureTech MT 130 PS	Ambtion 1.5TSI MT 150 PS	Business 2.0TDI MT 150 PS
Price of the vehicle:	10 584.59 €	10 209.65 €	20 324.96 €	25 259.97 €	16 608.46 €	20 754.19 €
Front-End-Fee:	52.92 €	51.05 €	101.62 €	126.30 €	83.04 €	103.77 €
Bonus mileage (km):	2500	2500	2500	2500	2500	2500
Bonus per kilometer below the mileage limmit:	0.015 €	0.015 €	0.015 €	0.015 €	0.015 €	0.015 €
Price per kilometer above the mileage limmit incl. the bonus:	0.055 €	0.055 €	0.055 €	0.055 €	0.055 €	0.055 €



The present Offer is indicative and does not represent a financial engagement by "UBB Interlease". The conditions shown in the present offer are preliminary and are subject of further approval by the Credit Committee of "UBB Interlease". "UBB Interlease" has the right to change the proposed conditions during the process of the analysis of the deal. All other conditions not presented in the Offer should be interpreted according to the current policies and procedures of the Company.



#### Front-End-Fee

The Lessee owes a one-off commission on the transaction, payable upon signing the lease.

#### **Guarantee payments**

The Lessor may request a guarantee payment which is refunded to the Lessee after the expiry of the lease contact and after payment of all due amounts

#### Lease instalments

Fixed monthly instalments, due at the beginning of each period. The payment term is 5 working days from the due date

## Registration costs

Registration costs (state registration fees for the Vehicle in front of the traffic police authorities, traffic police kit, registration service)

#### Insurance costs

In case that lease payments include costs for insurances, they are at the expense of the Lessor under the terms and conditions described in the Lease contract. Current offer provides the following insurance coverage: Motor casko insurance and Motor third party liability insurance

#### Maintenance costs

In case that Lease instalments include maintenance costs, these costs are stated by type and amount in a separate Attachment. Generally all covered costs are depending on the chosen Maintenance level, as follows:

Maintenance level I - oils, filters and regular checks

Maintenance level II - oils, filter, regular checks, brake disks and brake pads

Maintenance level III - oils, filter, regular checks, brake disks, brake pads, timing belt and belts

Note: Mileage interval of maintenance service is defined by manufacturer's individual prescribed plan of the car





#### Tires & related services

In case that lease payments include costs for additional tires, they are at the expense of the Lessor under the terms and conditions described in the Lease contract



#### Replacement vehicle

In case that lease payments include the provision of a replacement car in case of damage to any of the Vehicles or in case of need of repair after a road accident and/or insurance event, which impose a stay of this vehicle at a workshop of the Supplier for more than three

business days, the Lessor provides the Lessee with a replacement vehicle within 2 (two) business days from the date of receipt of written notification from the client



#### **Mobility Assistance**

The service is limited up to 5 events per year including transportation of the cars from and to the client's office with the following tasks: regular seasonal tires procedures - 2 events, assistance with service / maintenance of the vehicle - 1 event, assistance with inspection / damages, insurance claims - 1 event, other - 1 event



## Mileage Limit

The total mileage on the clock that is included are acceptable in the lease contract. Costs for maintenance % tires are covered only up to this mileage



## Price per kilometre above the maximum permissible run in km

In case that upon expiration of the Contract or upon termination of the Contract, the vehicle has passed more than the specified mileage proportionally of the usage, the Lessee will pay a price per kilometre, according to the predefined conditions in the lease contract



## **UBB** Insurance Broker

Your insurance coverage is provided with the assistance of UBB Insurance Broker.

We are pleased to inform you, that your benefits are:

- ·Special insurance conditions for UBB Interlease clients
- ·Providing assistance of car inspection at the policy beginning or the an insurance event has occurred
- · Our experts are available for consultation on any insurance issues
- · Remote validation of the insurance policy. Delivery of the documents to any specified address
- · Assistance for registration in case of an insurance event
- · Regular reminders of upcoming insurance payments and / or policy renewal events

All of the above services are subject to additional clarifications which are implemented in the General Terms and Conditions

